



Media Release

Schaffhausen

4 September 2024

GF Piping Systems Appoints W&O as Maritime Partner for Marine Markets in Europe, USA, and Asia

GF Piping Systems, the leading manufacturer of plastic piping systems, is pleased to announce the appointment of W&O as its Maritime Partner for marine markets across Europe, the USA, and Asia. This strategic partnership will enhance the availability of GF Piping Systems' products at key supply hubs operated by W&O in these regions.

Under the terms of the agreement, W&O, a recognized leader in supplying valves, actuation, piping systems, and instrumentation to the global maritime industry, will significantly expand its inventory of GF Piping Systems' products. This increased stock will enable W&O to provide customers in the maritime industry with immediate access to essential products at strategic locations, ensuring timely support for their operational needs.

This partnership is designed to streamline supply chain dynamics for maritime customers, substantially reducing lead times and associated costs related to procurement, logistics, installation, repair, and maintenance. GF Piping Systems' solutions are renowned for their safety and sustainability, catering to both essential and non-essential systems within the maritime industry, including those for carrying water, gas, and chemicals. Lightweight and made from corrosion-free materials, these systems support the sustainability objectives of the maritime sector, particularly within the cruise and merchant vessel industries. Through this stocking agreement, maritime operators in Europe, the USA, and Asia will benefit from 24/7 access to GF Piping Systems' products, supported by W&O's team of technical flow control experts. These experts will offer guidance on product selection and ensure compliance with flag state and classification society regulations.

Oscar Ovejero, Head of Global Marine at GF Piping Systems, expressed his enthusiasm for the partnership: "We are delighted to partner with W&O, a company that shares our dedication to quality and efficiency. This collaboration enables us to better serve the evolving needs of the maritime industry, ensuring that our advanced piping solutions are more accessible."

Gard Sem, Director of Global Business Development at W&O Supply, also commented: "The agreement with GF Piping Systems not only expands our product range but also strengthens our commitment to providing top-tier logistical and technical support to the maritime sector. Our enhanced inventory capabilities will ensure that marine operators can access high-quality parts swiftly and cost-effectively."

This collaboration between GF Piping Systems and W&O represents a strategic response to the growing demand for efficient, reliable, and sustainable piping and supply solutions in the maritime industry across Europe, the USA, and Asia. Marine owner-operators, contractors, and shipyards worldwide can now leverage W&O's expertise in supply management to meet their plastic piping needs accurately, on time, and at competitive prices.

To learn more visit www.gfps.com/smm

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GF Piping Systems

As the leading flow solutions provider for the safe and sustainable transport of fluids, GF Piping Systems creates connections for life. The division focuses on industry-leading leak-free piping solutions for numerous demanding end-market segments. Its strong focus on customer-centricity and innovation is reflected by its global sales, service, and manufacturing footprint and its award-winning portfolio, including fittings, valves, pipes, automation, fabrication, and jointing technologies.

GF Piping Systems has its own sales companies in 33 countries, which means it is always by its customers' side. Production sites in 40 locations in America, Europe, and Asia ensure sufficient availability and quick, reliable delivery. In 2023, GF Piping Systems generated sales of CHF 2'1 bn and employed 8'798 people. GF Piping Systems is a division of Georg Fischer AG, founded in 1802 and headquartered in Schaffhausen, Switzerland.

Pictures



Seen left to right: Oscar Ovejero, Head Global Marine, GF Piping & Gard Sem, Director Global Business Development, W&O

Source: GF Piping Systems



Seen left to right: Julian Backes, Head of Sales EMEA, GF Piping, Kristof Adam, Managing Director W&O Europe, Oscar Ovejero, Head Global Marine, GF Piping, Gard Sem, Director Global Business Development, W&O, Fred Loomis, Vice President of Sales, W&O Supply

Source: GF Piping Systems